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The GSA Alliant 2 GWAC is a multiple-award, indefinite delivery, indefinite-quantity (IDIQ) Governmentwide Acquisition Contract (GWAC) offering comprehensive and flexible Information Technology (IT) service solutions worldwide.

Alliant 2 provides best-value IT service solutions to federal agencies, while strengthening opportunities in federal contracting for small businesses. The Alliant 2 contract has a 50% goal of all subcontracted dollars needing to be performed by small businesses over the life of the contract.

Best-in-Class

Recently, Alliant 2 has been granted the designation of Best-in-Class (BIC) by the Office of Management and Budget (OMB). BIC is a preferred and sometimes mandatory government-wide acquisition designation for contract vehicles that can be used by multiple agencies and that satisfy criteria established by OMB.

Created With the Future in Mind

The Alliant 2 contract was created and vetted with the future in mind. It is aligned with Federal Enterprise Architecture (FEA) and the Department of Defense Information Enterprise Architecture (DoD IEA), which encompasses all components of an integrated IT service solution, including the incorporation of new technologies that may emerge during the life of the contract. By enabling innovative IT service solutions from experienced providers, Alliant 2 can support Artificial Intelligence (AI), Distributed Ledger Technology (DLT), Robotic Process Automation (RPA) and other types of emerging technology requirements.
Looking to meet your emerging technology requirements? Look no further than Alliant 2, a Best-in-Class solution from GSA, if you need:

- Artificial Intelligence (AI)
- Distributed Ledger Technology (DLT)
- Robotic Process Automation (RPA) or other types of emerging technologies.

When it comes to emerging and innovative technology, Alliant 2 has you covered — its flexible scope fulfills any need you have for IT services.

When we awarded the Alliant 2 contract, we selected only those companies that could demonstrate expertise in leading-edge technologies and an ability to adapt to new technologies. To get an Alliant 2 award, our Alliant 2 industry partners submitted some 978 unique, leading-edge technology projects valued at or above $1M per project, providing verified experience in:

- Artificial Intelligence — 61 projects
- Autonomic Computing — 72 projects
- Big Data — 119 projects
- Biometrics — 80 projects
- Cloud Computing — 107 projects
- Cybersecurity — 128 projects
- Health Information Technology (HIT) — 104 projects
- Internet of Things (IoT) — 85 projects
- Mobile IT — 108 projects
- Virtual Networking — 114 projects.

Additionally, Alliant 2 industry partners have prime experience on more than 200 DLT projects, and hundreds of RPA projects with tens of thousands of bots deployed.

If you need IT services, including any technology new to your agency, you don’t need to look elsewhere or reinvent the wheel. Chances are great that GSA has got you covered. We built Alliant 2 with you and your evolving technology needs in mind.

Visit our website to learn more about Alliant 2 or find the vehicle that’s right for you with our IT Solutions Navigator.

Please follow us on Twitter @GSA_ITC and LinkedIn to join our ongoing conversations about government IT.
EMPOWER YOUR IT
Empowering our Clients, Challenging our People, Partnering for Success

Agile | DevSecOps
Manage, design, and implement cost-effective solutions.

Cloud Services
Transform IT infrastructure into effective cloud-based environments.

Cyber Security
Manage today’s cyber security challenges.

Managed Services
Design, deliver, support, and ensure quality IT infrastructure.
Alliant 2 has everything all in one place: IT contracting experience, IT technical experience, customer engagement experience; and a thorough understanding of how both industry and government operates.

**Contract Specifications**
- Ceiling — $50 Billion
- Period of performance — July 1, 2018 to June 30, 2023, with one five-year option from July 1, 2023 to June 30, 2028
- Worldwide coverage
- All contract types: Fixed Price, Cost Reimbursement, Labor Hour, Time and Materials, Hybrid
- Primary North American Industry Classification System (NAICS) Code — Computer Systems Design Services; task order scope is not limited to this NAICS Code
- Access to a full range of comprehensive IT services and IT services-based solutions
- Flexibility within the scope to capitalize on emerging technologies and meet the definition of information technology as it evolves
- Flexibility in developing task order structure through the use of Hybrid CLIN configurations

**Contract Enhancements**
- Contractor engagement metrics for bid and award requirements
- Defense Federal Acquisition Regulation Supplement (DFARS) clauses included as an attachment to the Master Contract
- Inclusion of Standard and Non-Standard IT Labor Categories
- As a Best-in-Class contract, Alliant 2 is designated by the Office of Management and Budget as a preferred governmentwide solution

**Socio-economic Credit**
- 50% Subcontracting to Small Business Goal
- Small business subcontracting credit is now available at the task order level. Funding agency receives the credit in Electronic Subcontracting Reporting System (eSRS).

**Leading Edge Technologies**
- Offers Artificial Intelligence (AI), Distributed Ledger Technology (DLT), Robotic Process Automation (RPA), and other types of emerging technologies
- Aligned with Federal Enterprise Architecture (FEA) and Department of Defense Information Enterprise Architecture (DoD IEA) to enable contract to implement emerging and innovative technologies

**Scope Review**
- Free Scope Reviews are provided with a response from the Alliant 2 team within 72 hours

**Low 0.75% Contract Access Fee**
- GWACs have the same low fee as GSA Schedules

**52 Highly Qualified Industry Partners**
- Highly qualified pool of 52 vetted industry partners — the “best of the best”

**Required Training**
In order to issue a task order under Alliant 2, Ordering Contracting Officers (OCOs) are required to take Delegation of Procurement Authority (DPA) training. To register for an interactive Alliant 2 DPA training webinar, please visit www.gsa.gov/events and look for dates that are best for you.

The “Alliant 2 Resources” link on the website contains the conformed contract, Attachment J-1 DoD required provisions and clauses, and the ordering guide.

"Alliant 2 understands the complete IT lifecycle — going from requirement to solicitation to award to execution."
WHERE SUCCESS COMES AUTOMATED

NJVC’s commitment to IT automation and services integration is more than a tagline; it’s our legacy. For a national security customer, an automation and integration project resulted in:

- 99.999% or greater availability rating consistently achieved
- 937 Video/video endpoints maintained globally for Combatant Commands and during crisis/contingency ops
- $110M Cost savings from systems migration of multiple legacy sites to new campus without downtime and on schedule

Make Alliant 2 Work for You

Contact Us:
www.njvc.com
alliant2@njvc.com
Using Alliant 2 Is Easy!

Follow these 5 easy steps and you'll be using Alliant 2 in no time.

1. Get Free DPA Training
   Prior to issuing orders under Alliant 2, federal contracting officers must receive training on the use of the Alliant 2 contract and be granted a written Delegation of Procurement Authority (DPA) from the GWAC program office.
   Training covers: scope; ordering process; roles and responsibilities; resources; and how to request a DPA.
   Training is offered at no cost through:
   • Onsite training conferences and events
   • Conference calls
   • Web or video conference
   • Defense Acquisition University (DAU) online courses [i.e., for all GSA GWACs (FAC 087) and Alliant 2 specific GWAC (TBD)]
   • Self-certified review of the Alliant 2 Ordering Guide.

2. Request a Delegation of Procurement Authority (DPA)
   After taking training and reviewing the Alliant 2 Memorandum of Agreement (MOA), request your DPA. GSA will review the form and initiate the DPA. You should receive DPA confirmation within two business days, and after receiving the confirmation, you will be able to issue task orders on Alliant 2.

3. Issue Your Task Order
   Use either GSA eBuy (www.gsa.gov/ebuy) or the program specific Alliant 2 contractor pool email address (alliant2awardees@gsa.gov) to submit your task order Request for Proposal (RFP) or Request for Quote (RFQ) information to all 52 Alliant 2 contract holders. Using either of these two options to contact all contract holders meets the Fair Opportunity requirement that all interested contract holders have the fair opportunity to bid on that task order.
   Receive proposals from all interested contract holders. Evaluate the proposals, pick an awardee. Issue your task order and send a copy of the task order and Statement of Work (SOW) to the GWAC Center.

   The Federal Acquisition Regulation (FAR) requires customer agencies to collect and report data on their procurements to the Federal Procurement Data System — Next Generation (FPDS-NG). Customer agencies receive socioeconomic credit for their task orders through FPDS-NG.
   Contracting officers must submit complete reports on required contract actions within three business days after a contract is awarded, or in accordance with the guidance from your agency.

5. Review Past Performance
   Agencies must prepare past performance evaluations for their task order as required by FAR 42.1502(c). These evaluations are typically processed through the Contractor Performance Assessment Reporting System (CPARS) at completion of task order performance, and annually for task orders with a period of performance exceeding one year.
Accelerate your agency’s IT modernization

78.5% of government IT spending is used for operations and maintenance of legacy systems.¹

Bridge the IT gap of past, present and future technologies with CenturyLink’s powerful infrastructure and innovative network-driven connectivity, cloud and cybersecurity solutions.

Innovate with Alliant 2
Learn how CenturyLink can help you to transform your IT infrastructure today.

centurylink.com/alliant2

Helping customers

10+ years
Washington Technology’s Top 100

#1
Largest low-loss fiber network in North America

Approved
by the Department of Homeland Security to provide Enhanced Cybersecurity Services to critical infrastructure entities

400K+
cyber attacks halted in one day

100K+
managed virtual machines (VMs) in the cloud

Best-in-class
A portfolio of best-in-class contract vehicles, including EIS, Alliant 2 and Schedule 70

Services not available everywhere.
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Alliant 2’s “Best-In-Class” Benefit

Alliant 2 has earned OMB’s “Best-In-Class” designation.

The Best-in-Class (BIC) acquisition designation identifies government-wide contracts that are well-managed, vetted and recommended, satisfying key criteria defined by OMB.

Interagency government-wide category teams have worked to designate over 30 Best-in-Class contracts to reduce the amount of effort individual buyers spend finding and researching acquisition solutions.

Widespread adoption of Best-in-Class solutions will:

- Maximize the government’s shared purchasing power, allowing agencies to leverage volume discounts
- Help agencies operate more efficiently by reducing administrative costs and contract duplication
- Expand collection and sharing of government-wide buying data, leading to better-informed business decisions.

For the most current information, always check Solutions Finder and the BIC Resource Page on the Acquisition Gateway at www.gsa.gov/acquisitiongateway.

Rigorous Process

Getting BIC designation is a rigorous process. Multiple requirements have to be met to obtain designation. The one that gets the most attention is the collection of transactional data — i.e. prices paid.

Alliant 2 knows the importance of demonstrating real savings to customers.

Price Analyses Data Available

The Alliant 2 program office will be collecting prices paid data at the award level (e.g. labor hour or time and materials rates paid); compiling that data and producing a database where customers can use the data for market research and price analysis.

Document Concrete Savings

A benefit to customers is Alliant 2 will quantitate expected savings by reporting the difference between Master Contract level ceiling rates and the actual awarded rates for the various labor categories procured at the task order level. In addition, those rates are included in the Alliant 2 quarterly report to OMB.

Ask the CIO | With Jason Miller

A Federal News Network Podcast

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Providing Quality Customer Service

Alliant 2 is a combination of a comprehensive contract vehicle and quality customer service.

"Alliant 2 provides “IT Anything, Anywhere” for anything integral and necessary to the overall project. Everything needed to fulfill a requirement can be included; from the hardware to provide the service to the cable to provide the network."

Using Alliant 2, the government can acquire “Anything IT Anywhere — Continental United States (CONUS) or Outside CONUS (OCONUS)”!

Alliant 2 can assist your agency’s IT to continuously evolve by allowing the integration of emerging technologies that your agency needs to meet its mission.

Alliant 2 is a well-built contract vehicle, but it’s the Alliant 2 Program Management Office (PMO), where each member adds unique value, that makes Alliant 2 a vehicle of choice.

Service — Customer Centric

The Alliant 2 PMO structure and foundation are unique. Members take on responsibilities no matter how small because service — personal service — is paramount. So, if you call the Alliant 2 PMO with a question, a subject matter expert will provide an answer, usually within 24 hours.

The PMO is also responsible for Alliant 2 analytics, collecting and tracking reporting requirements — including orders, modifications, invoices, and Contract Access Fees (CAFs). All of this information is then available through the GSA Dashboard (gsa.gov/gwacdashboards). This data is used to support market research for customers and to locate opportunities for industry partners (IPs). The PMO also works closely with the Customer Engagement Division (CED) assisting customers from across the federal government.

As an added tool for industry partners, the PMO maintains the Alliant 2 Industry Partner Portal (IPP) where only IPs are given access. The portal contains relevant Q&As, lists of contract holders and awarded task orders. It also features a monthly blog on upcoming events such as the Program Management Reviews (PMRs) and training information. Additionally, the PMO and IPs collaborate through an established Alliant 2 Shared Interest Group (SIG). The SIG supports a robust informational exchange between the Alliant 2 IPs and GSA on the important issues concerning the Alliant 2 program. (For more on the SIG, turn to page 18)
Trusted Advisor

The PMO works hard to be a trusted advisor and collaborator. Building relationships is a constant theme. Whether the PMO visits the customer or the customer visits GSA, the PMO’s laser-like focus is on helping them with their IT acquisition needs. The viewpoint has always been to look at what is the best answer for the customer and the taxpayer. Alliant 2 is solution-based and so is the PMO that administers it.

Alliant 2 PMO Perspectives — Read pages 14-15

Alliant 2 PMO professionals explain — in their own words — the many reasons why Alliant 2 is “Leading the Way in IT Services Solutions”.

Paul Bowen, Director, Enterprise GWAC Division on “IT Expertise, Understanding Innovation and Emerging Technology”

Omar Saeb, Alliant 2 Program Manager on the “The Human Factor of Alliant 2 Success”

Jennifer Jeans, Alliant 2 Contracting Officer Representative (COR) on “Administration in Multiple Directions”

Anjanette Alvarado, Program Analyst on “Data Driven”

Tiffany Worthington, Program Analyst on “Orchestrating Success”

Jewell Anderson, Program Analyst on “Collaboration and Transparency”

Turn to pages 14-15.

PRIDE In Working For You

The Alliant 2 GWAC office responsibilities include:

- Advise customers and contractors on proper use of GWACs
- Conduct DPA training and issue DPA to OCO
- Conduct outreach and education
- Conduct program meetings with contractors
- Maintain resources on GWAC websites
- Perform risk mitigation and contractor oversight
- Conduct pre-award scope reviews upon request
- Monitor subcontracting at the Master Contract level
- Manage contract compliance
- Conduct post award scope reviews
- Report annually to OMB:
  - Assess client satisfaction
  - Competition on orders
  - Cumulative number and total dollar value of orders
  - Number and value of performance based orders
- Complete Master Contract closeout
- Complimentary GWAC Office Services include:
  - Optional Scope Review
  - Assistance with Market Research
  - Onsite and Virtual Training
Alliant 2 was built to meet the needs of our client agencies. We exist to serve and we do everything in our power to ensure that we provide the best service possible, in addition to providing the most flexible and capable IT services contract. We often work with clients helping them get the most out of their (Request for Information) RFIs and solicitations. Many on our team have industry experience and we all have a productive relationship with our industry partners. We understand how industry works. Much of what they need requires internal approvals in order to utilize their companies’ bid and proposal resources to respond to an RFI or solicitation.

We often work with clients on how to structure RFIs and solicitations to effectively allow industry to propose innovation. Simply writing that you are seeking innovation or emerging technology is not enough; it has to be supported through the evaluation. We spend a significant amount of time staying abreast of technology and trends to ensure that we can provide the most innovative and efficient solutions available.

The strength of Alliant 2 is not just in the vehicle itself, it’s the people in the Program Office that are the cornerstone to the overall success of the program. We provide a comprehensive vehicle supported by superior customer service. We have the appropriate knowledge and experience all in one place: contracting, technical, customer engagement, analytics; and an understanding of how both industry and government operates.

One of the reasons for our success is that the PMO is exposed to the entire IT acquisition life-cycle — from requirement or idea, to solicitation, award, and administration.

This type of execution and understanding will help carry Alliant 2 through the next decade of changes in the IT industry.

The Alliant 2 Contracting Officer Representative (COR) is uniquely positioned at the Master Contract level because the COR pivots between Program and Contracting disciplines. As a result, the COR works closely with the Alliant 2 Procuring Contracting Officer (PCO), the Administrative Contracting Officer (ACO), the Alliant 2 Program Manager (PM), and the Alliant 2 industry partners. In support of the contracting division, the COR has more in-depth participation. The COR evaluates contractor performance, inspects and accepts services for the government, and provides a report of inspection as well as contractor performance assessments for the Contracting Officer. In assisting the program division, the Alliant 2 COR provides business development, training to customers and industry partners, analytics, event management, and assistance with program operations. Through it all, one consistent fact remains, the Alliant 2 COR balances competing priorities successfully and in multiple directions. There is never a dull moment for the Alliant 2 COR.
Alliant 2 analytics are being used to help customers do their market research and educate our industry partners (IPs) as to where opportunities exist. Alliant 2 has requirements that include reporting order data, modifications, invoices, and Contract Access Fee (CAF). This information is accurately maintained and available as a meaningful resource for public consumption through the GSA Dashboard 24/7, 365 days of the year and can be accessed at gsa.gov/gwacdashboards. Visitors can view existing task orders and see what awards have been made under the Alliant 2 GWAC. Accessible data includes: what was awarded; the awardee; task order description; dollar value; and period of performance. Additionally, motivated researchers can obtain samples of a Statement of Work (SOW) dependent upon the need. We are exceptional in terms of analytics; and by having quality data available (in searchable formats) we can effectively help our industry partners and agency customers with valuable market research.

The Alliant 2 PMO team can be looked at like an orchestra. We are all instrumental in making the whole of a composition (the Alliant 2 GWAC) a melody of expertise, collaboration, productivity, and effectiveness. Building relationships and collaboration has been an inherent theme throughout Alliant and now Alliant 2. We listen to each other and take stock in key stakeholder feedback from both industry and government. Internal and external partnering has resulted in weaved upgrades throughout the Alliant 2 GWAC. Put simply, we utilized the shared experiences of industry and government in order to create a vehicle of choice. One innovative element of Alliant 2 is the inclusion of DoD clauses at the Master Contract level. In the planning stages, we were transparent and teachable in terms of understanding requirements that were present throughout the DoD community. General Services Administration (GSA) is an established government agency created to serve other government agencies. GSA has expertise around rules of procurement and the ability to promote and create vehicles which provide a variety of solutions for other government agency use. By doing this a government agency such as the Department of the Army can strategically focus on its mission and serve the American people. Alliant 2 has been called flexible, and it certainly is. It has the capacity to incorporate solutions based on emerging technology and innovation.

A big reason why the Alliant 2 team and program is so successful is because of the ability to travel and visit with, talk to and expand our presence with government customers. This open communication with vendors and customers is essential and includes industry meetings and Program Management Reviews (PMRs). There are administrative and logistical details that are carried out in order to ensure that these events are done for the benefit of the program and carrying out the mission. For example, our twice yearly PMRs present a huge logistical challenge. The PMR is where we provide an update of the current state of the program, learn what the Shared Interest Group (SIG) is doing, and hear from government agencies such as Department of Homeland Security (DHS). Agencies such as DHS, discuss their needs as they are undergoing change and modernization. These agencies want to collaborate with vendors and talk to industry partners about opportunities they are working. This ensures competition and acquiring the necessary IT for their mission. In addition to meetings and events, we have also put together a customer engagement plan with agencies such as DHS in order to strategize how they will move towards working with Alliant 2 (which is a Best-In-Class vehicle and happens to be a part of the DHS Next Gen Portfolio). Our group is a special group; we believe in the team and what we do. We are focused on establishing Alliant 2 as a premier GWAC that proactively seeks to build a partnership with the customer and industry partners.
In his October 3, 2019 blog regarding Cloud Empowerment at the United States Agency for International Development (USAID), Mr. Zielinski wrote: “When it comes to information technology modernization efforts, agencies have to develop holistic strategies that match their evolving needs without compromising their ability to carry out their mission.” In this interview, Mr. Zielinski details how GSA and Alliant 2 are positioned to help you develop your strategies and acquire the flexible IT solutions you need to innovate.

How is GSA as an organization helping agencies do just that?

When you look at the IT landscape today, technology is rapidly evolving and changing. Along with underlying technology, you are also seeing other changes within the IT environment adding to the complexity. So along with changing technology, there is also a change in the ways agencies and companies are consuming their technical capabilities.

For IT, in the federal government it used to be that an agency would buy all the parts separately and work to bring them together to create that total solution. Today, in that same environment you have a lot more choices. For example with cloud, shared and managed services, you don’t have to buy the parts and pieces; you can buy just the service(s) you need.

Now there is an entire continuum of how an organization consumes its technical capabilities. When it comes to your underlying technology, now there are a number of different models of how you can consume it.

In the last several years we have seen an increase in these shared services, with agencies seeing the need for security as a major part of how they deliver and consume their technical capabilities. They realize they not only have to deliver that business capability through some technology, but they also have to have a safe and secure means of being able to do that.

GSA is a government-wide service provider — with deep relationships with industry and agencies — who understands the evolving technology marketplace. We at GSA are well positioned — knowing and understanding our client base, knowing and understanding the different capability areas, and being able to help agencies understand the different options they have.

When you take a look at the Alliant 2 contract, you find it is a comprehensive and flexible IT contract available to our federal partners government-wide. It features a set of pre-competed, highly qualified providers of IT solutions that have a proven track record of delivering large complex IT requirements; including those that are IT in and of itself.

And since you buy more than the technology itself, these providers also provide the ancillary products and services needed to execute or implement that technology. In that way, agencies can provide the shared services that balance cybersecurity efforts with functionality and the need to accomplish an agency’s mission by balancing workforce mobility with security.

What do you envision when providing IT solutions to customers?

First, the conversation with the customer starts at the level of the business capability they are trying to execute to support their mission. GSA’s sweet-spot really is packaging or assembling solutions in and around those capabilities. It’s not one size fits all, but there is certainly a (shared, common) framework of operations we can help the agency put together.

Then from those discussions about technical capabilities needed and being able to find some common solution sets for them, we are able to build a long-term (flexible) plan for them using Alliant 2. Agencies can go in and buy a whole solution or they can buy just parts — parts they are getting from the very best providers of those capabilities.

We envision providing the right overall solution that provides exceptional long-term support to our customers. And we know that the IT solution itself is only as good as the implementer of that solution. With Alliant 2, you have a group of premier implementers with a proven track record supporting a variety of IT solutions; that’s why they were awarded a place on the Alliant 2 contract.
What makes the Alliant 2 GWAC a significant player in today’s acquisition world?

Alliant 2 is the most comprehensive and flexible IT contract in the federal IT marketplace. It allows for a total solution for large complex IT requirements, including those aspects of the IT solution that aren’t IT in and of themselves, but are integral and necessary to the solution — those ancillary products and services needed.

Further, Alliant 2 has pre-negotiated terms and conditions and fees; all of those things are part of Alliant 2, so any agency that comes and uses Alliant 2 doesn’t have to negotiate them because they are already in place.

Customers get greater, faster ease of use with a lower risk of protest. On top of that, our customers get good prices on Alliant 2, because when you use the vehicle for a requirement, you have 52 fully vetted contractors — the best of the best — and the competition is at the task order level.

Alliant 2 contract holders have as much pride in the Alliant 2 brand itself as we do. They do as much selling of Alliant 2 as we do because they know and understand what they can deliver through it for agencies, and we have a great relationship with those companies.

Can you describe how both government and industry benefit from collaboration when serving the best interests of government customers?

Today, Alliant 2 works closely with industry through our Shared Interest Group (SIG). This group is made up of the Alliant 2 Program Management Office (PMO) and industry partners who come together to brainstorm, get feedback and work on a variety of initiatives that benefit the federal acquisition community, while addressing any Alliant 2 issues that may arise.

SIG members may be competitors on Alliant 2, but when it comes to the SIG and the improvement of the overall program, they work collaboratively on a variety of issues that benefit the acquisition community and ultimately their government customers. They also collaborate with the PMO to solve problems or find solutions.

Why should government customers turn to Alliant 2 (rather than other IT contracts)?

Alliant 2 was built upon the success of the first Alliant vehicle. We got direct feedback from customer agencies, but we also had our lens focusing on the next generation of technology and services needed, and they were incorporated into Alliant 2. We also worked very closely with the Alliant contractors in getting significant feedback.

While Alliant 2 is extremely flexible and provides access to solutions providers who offer a highly qualified blend of services, also “baked” into Alliant 2 is the ability to reach those new and emerging technologies. Thus, even as these new technologies come to market and may not have absolute clarity in terms of applications, Alliant 2 provides the flexibility and capability for an agency to go from exploration of these new technologies, all the way into its absorption and scaling into their environment. We spent a lot of time baking that into Alliant 2 to ensure there is a pathway to bringing on and absorbing new and emerging technologies.

Finally, government-wide customers get access to a great amount of transactional data. Each of these BIC contracts — including Alliant 2 — is responsible for providing detailed discrete transaction data (what was bought, pricing etc.).

This information is used not only to improve the performance of the vehicle, but also as a government-wide initiative to understand how these vehicles work for our customers.

BIC = BFY

Best in Class = Best for You

In 2017, OMB designated the Alliant 2 GWAC as a Best-in-Class solution for information technology services.

What does this mean?

It allows acquisition experts to take advantage of pre-vetted, government-wide contract solutions.

It supports a government-wide migration to solutions that are mature and market-proven.

It assists in the optimization of spend, within the government-wide category management framework.

It increases the transactional data available for agency level and government-wide analysis of buying behavior.

There is an entire movement around determining what makes a vehicle a BIC contract. Each of these BIC contracts — including Alliant 2 — has to demonstrate they have the capabilities to serve customer agencies and provide the services needed.

And by using a BIC vehicle like Alliant 2, customers are assured of getting the best terms and conditions.

Finally, government-wide customers get access to a great amount of transactional data; each of the BIC vehicles — including Alliant 2 — is also responsible for providing detailed discrete transaction data (what was bought, pricing etc.).
The Alliant 2 Shared Interest Group (SIG) provides industry partners (IPs) with a voice that directly impacts Alliant 2 success in a significant and meaningful way.

The Alliant Heritage: “Anything IT Anywhere”
Over the past several years, the Alliant SIG has collaborated on several important, market-relevant activities such as:

- Creation of data transparency processes, which provide Alliant primes and GSA with accurate and accessible information for all Alliant task order awards, and facilitate the practice of pipeline data exchange between primes and the GSA Alliant PMO, and GSA's Federal Systems Integration and Management Center (FEDSIM) (www.gsa.gov/fedsim). FEDSIM is a Client Support Center within GSA's Assisted Acquisition Services (AAS) organization and is available to provide full life cycle acquisition support to all federal agencies.
- Playing a key role with GSA and a multi-agency working group in the development of cloud migration services Statements of Objectives (SOOs) templates to support two key presidential administration priorities (Cloud First and Data Center Consolidation) which help agencies realize cost savings quicker through increased efficiency, agility, and innovation, requiring less time to consolidate data centers and migrate to the cloud.
- Assisting with the development of a sample Statement of Work (SOW) for Agile Enterprise Services to address the growing need for Agile Development support within federal government agencies and the ease with which such requirements can be met through Alliant.
- Supporting the development of an Alliant LinkedIn Group and page that is aligned to GSA's overall social media strategy.

The Alliant 2 SIG Mission
The Alliant 2 SIG offers a forum for open discussion and information exchange between industry and GSA, providing IPs with a voice and GSA with industry insight to directly benefit the Alliant 2 program and its customers.

It provides a venue for collaboration, innovation, and shared understanding to encourage the use and growth of the Alliant 2 contract, states the Alliant 2 SIG Charter.

SIG objectives are clear:

- Work toward the continued success of the Alliant 2 Program through open dialogue, discussion, and exchange
- Address initiatives/issues/topics of interest to the IPs and GSA
- Encourage Alliant 2 IP participation and membership
- Meet monthly to further the SIG mission
- Report progress to the entire SIG membership (both GSA and industry) at Program Management Reviews (PMRs) and other venues, as appropriate
- Assist in the collection and presentation of suggestions, enhancements, and other products/deliverables
- Recognize outstanding accomplishments.

Organized To Win
The Alliant 2 SIG membership is led and managed by a six (6) person Steering Committee comprised of Alliant 2 Industry Partner Program Managers and two Contract Managers along with two members from the Alliant 2 PMO.

The Steering Committee will meet monthly to perform the following duties:

- Identify and prioritize the initiatives/issues/topics to be addressed by the SIG (topics will often come from either the program, contract or marketing/BD domains)
- Establish, organize, staff and participate in working groups, as needed, to address the prioritized issues
- Serve as liaison with the GSA Alliant 2 PMO and other GSA management, including supporting periodic Program Management Reviews (PMR)
- Schedule and run monthly SIG meetings with the entire SIG membership and GSA representatives
- Provide periodic written communications, including status updates to the SIG membership
- Coordinate, as appropriate, with the Alliant 2 Small Business SIG
- Run the annual Steering Committee elections.

The SIG leadership also assists
in establishing Initiative Working Groups to address a variety of initiatives/issues/topics deemed important to the Alliant IPs and GSA. The Alliant 2 SIG is continuing the success of the first Alliant SIG, formed under Alliant. That SIG was established to provide a forum to exchange information among IPs and with GSA on topics impacting the success of the Alliant program. The Alliant 2 SIG seeks to continue and build upon the Alliant SIG model in support of this important Best-in-Class contract and the customers who use it.

The 5 C's
Following the model of many successful teams, the Alliant 2 SIG embodies the four essential “C’s” of partnership: Character, Competency, Commitment and Collaboration. With those four tenants as a guide, the Alliant 2 SIG is an engine for program growth and improvement. The fifth “C” is Chemistry: How the 52 primes and the Alliant 2 PMO come together to partner, collaborate, discuss and brainstorm how to improve the end government IT acquisition process. This is truly a group of professionals who have a passion around delivering the best IT solutions to government clients possible.

Partnership is what Alliant 2 is all about. It is government and industry working together and a bonus by-product — and a fifth “C” found within truly great teams — is the “Chemistry” that has developed among Alliant 2 IPs and GSA.

Initiative Working Groups Deliver Value
Melissa Stoner
Perspecta Alliant 2 Program Manager
SIG Chair

The SIG doesn’t exist just to exist. We exist to take on activities and initiatives that will bring value to the end government customer through Alliant 2. Our belief is we can bring more value partnering together with different companies and GSA.

Even though the SIG contains a lot of competitors, it is an extremely collaborative environment. And while we compete at the task order level, at the Master Contract level we have the same goal — helping our government customers get the services they need to meet their missions through this Best-in-Class, flexible, easy-to-use contract vehicle.

We have Initiative Working Groups that are formed to perform projects that help our mutual government customer. The group is comprised of interested volunteers from the entire SIG body. There are no standing committees; these groups will come together to address a specific objective and provide an outcome and will then disband. All outcomes will be shared with the entire SIG body.

When we collaborate, communicate and share, we get more competition and we get better solutions, which benefits government. You can see the value that comes out of that.

Program Management Reviews (PMRs) Provide Feedback, Solutions
Krista Ludwig
By Light Professional IT Services Program Manager
SIG Steering Committee Member

In the Alliant 2 SIG, IPs and GSA work together on the important issues concerning the Alliant 2 Program. The SIG provides a collegial environment that benefits everyone; it is a collaborative forum where companies exchange ideas and learn more about each other’s capabilities. This is critical as IPs often work together to provide solutions to GSA and Alliant 2 customers. The SIG meets regularly to discuss topics of mutual interest and has a featured spot during the semi-annual Program Management Reviews (PMRs). At the PMRs, GSA shares contract progress, feedback they receive from customers regarding their use of the contract, and anticipated customer needs. IPs share their experiences and customer experiences with the contract. An extended PMR agenda also invites customers to connect with primes that have proven capabilities in leading edge technologies. Through PMRs and the RFI process, customers can receive feedback from industry on their requirements and recommendations regarding recent information technology innovations. This collaborative forum is a timesaver for GSA and a benefit to everyone involved. The SIG harnesses this wealth of knowledge and experience for the benefit of the Alliant 2 program and for government customers in need of a comprehensive, flexible acquisition strategy to meet their diverse and ever-evolving IT service requirements.
Visit the Alliant 2 website for all the information you need to use Alliant 2.

Learn about:
- Contract Specifications
- Contract Enhancements
- Leading Edge Technologies
- Socioeconomic Credit
- Low 0.75% Contract Access Fee
- Industry Partners
- Scope Review
- Required Training
- Ordering Guide and Resource Library

Visit www.gsa.gov/alliant2 to learn more.
Visit the Resources page on the Alliant 2 website, where you will find the following:

- **Alliant 2 Ordering Guide**
  The Alliant 2 Ordering Guide defines roles and responsibilities for its ordering process and provides helpful instructions.

- **Alliant 2 Conformed Contract**
  The Alliant 2 contract contains technical information regarding pricing, order types, the definition of information technology, roles and responsibilities, and applicable parts of the Federal Acquisition Regulation (FAR). It also includes DoD Required Provisions and Clauses.

- **Acquisition Streamlining Guidance**

- **FAR 16.505 Ordering — Understanding Streamlined Acquisitions**
  FAR 16.505 Ordering versus FAR 15.3 Negotiated Procurements

- **Sample Statements of Work**

Visit www.gsa.gov/alliant2 to learn more.
Deloitte understands that technology can help make government more effective, whether it’s protecting and maintaining valuable infrastructure, creating more personalized and secure constituent interactions, or automating lower-order tasks so time-crunched humans can focus on more nuanced jobs. We bring fresh, focused, sector-relevant insights to government leaders to reshape their organizations and take advantage of these possibilities.

We are a trusted government advisor and top federal IT contractor with experience bringing solutions to all 15 US Federal Cabinet level Departments. Through leveraging our worldwide commercial practice and closely monitoring technologies and trends within the federal government we bring a full range of technology solutions including emerging Artificial Intelligence, Robotic Process Automation, Blockchain, Cybersecurity, and Cloud.

Under Alliant 2, federal agencies can work hand-in-hand with Deloitte to access a streamlined Best-In-Class acquisition solution to support all their technology needs.

Resources — Technology e-Tools for Contracting Officers and Vendors
(www.gsa.gov/tools-overview/technology-etools)

Tools for Purchasing Officers
- Market research
- Acquisition Planning
- Solicitation Development
- Negotiation
- Award
- Administration
- Closeout

Tools for Vendors
- E-Tools for Vendors

Additional Services
- Request a scope compatibility review
- Sample Statements of Work (SOW)
- Contracting templates

Visit www.gsa.gov/alliant2 to learn more.

Alliant 2 Industry Partner Profile

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AceInfo, a wholly owned subsidiary of Dovel Technologies, works with government customers to help them improve operations, foster innovation, and implement best practices for mission critical programs. AceInfo and Dovel further customer missions by blending deep domain expertise and advanced technologies to deliver solutions that protect, improve, and save lives.

These solutions harness the power of emerging technologies to integrate complex systems and manage information, allowing for rapid decision-making in data-rich environments.

Through our GSA Alliant 2 Contract, we empower our customers with:
- Agile software development and DevSecOps
- System modernization and integration
- Advanced analytics
- Cloud computing to transform IT infrastructure
- Managed IT services to design, deliver, and support quality IT infrastructure
- Cyber security solutions to manage today’s threat landscape.

Learn more at www.aceinfosolutions.com.
Alliant 2 Industry Partner Profile

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Innovate and deliver your agency’s mission on an IT infrastructure enabled by one of the largest networks in the world. Our low-latency, high-throughput connectivity solutions help agencies enhance user and citizen experiences, improve government services and increase efficiency.

CenturyLink’s network-based IT solutions for cloud, VPN, unified communications and collaboration, managed services and SD-WAN give agencies the ability to integrate AI, IoT, and machine learning across a hybrid cloud infrastructure for actionable data and insights that lead to better outcomes.

As a trusted government partner, we’re ready to provide our expertise and support so government IT teams can focus on mission-critical tasks. We support hundreds of federal customers and their missions by investing tens of millions of dollars to ensure government agencies have a powerful network that can help support current operations as well as future advancements.

With Alliant 2, we offer a procurement strategy to help enable modernization with leading edge IT solutions, applications and development methodologies that utilize emerging technologies in cloud, cybersecurity, AI, machine learning and IoT.

Learn more at www.centurylink.com/alliant2.

Leading the Way in IT Services Solutions
Benefit from the expertise of 52 “best of the best” industry partners (IP), whose proven capabilities implementing Best-in-Class (BIC) IT solutions for their government clients was a prerequisite for becoming an Alliant 2 IP.

Alliant 2 IPs couple insight into IT services and solutions with experience working with specific government clients to help them solve their business problems.

A key technical evaluation factor for IPs was proven experience with emerging/leading technologies. IPs demonstrated past performance examples for 61 Artificial Intelligence (AI) projects each having a minimum value of $1 million, along with hundreds of Robotic Process Automation (RPA) and Distributed Ledger Technology (DLT) projects.

Companies are not limited to one area of expertise, but have the breadth and depth of experience to do many things across the diverse federal IT landscape.

So, it’s not about whether companies on Alliant 2 can do the projects; it’s about who can do it best. A baseline that supports “Leading the Way in IT Services Solutions” is critical when a contract is supporting the entire government.

Alliant 2 facilitates long term planning. A task order can be active for up to ten (10) years including options. Five (5) to seven (7) year task orders are common.

Accelerate your agency’s IT modernization
78.5% of government IT spending is used for operations and maintenance of legacy systems.

Innovate with Alliant 2
Learn how CenturyLink can help you to transform your IT infrastructure today.

Bridge the IT gap of past, present and future technologies with CenturyLink’s powerful infrastructure and innovative network-driven connectivity, cloud and cybersecurity solutions.

Learn more at www.centurylink.com/alliant2.
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CACI, INC. – FEDERAL 47QTCK18D0009
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DATA SYSTEMS ANALYSTS, INC. 47QTCK18D0006
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Web: http://www.dsainc.com/about/contract-vehicles/gsa-alliant-2.html

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STG, INC. 47QTCK18D0017
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Web: https://agile-defense.com/services/contract-vehicles/alliant-2-unrestricted/

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Web: https://www.actionet.com/how-we-do-it/contracts/gsa-alliant2/

STG, INC. 47QTCK18D0017
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DIGITAL MANAGEMENT, LLC 47QTCK18D0019
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Web: https://dminc.com/government/about/contract-vehicle/gsa-alliant-2/

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**ALLIANT 2: GWAC PROGRAM GUIDE**

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The Alliant 2 FAB 10

The FAB 10 (Features, Advantages and Benefits) demonstrate why Alliant 2 is: “Leading the Way in IT Services Solutions”.

1. Alliant 2 has a $50 billion dollar program ceiling and a five-year base period with one five-year option. That allows for long-term planning of large-scale program requirements.
2. Alliant 2 scope is aligned with Federal Enterprise Architecture (FEA) and Department of Defense Information Enterprise Architecture (DoD IEA). Using Alliant 2 assures compliance with OMB policy mandates for IT investments and is consistent with the current IT definition at any given time.
3. Alliant 2 features all contract types, e.g., fixed-price, cost-reimbursement, labor-hour and time-and-materials. That gives you flexibility of using different contract types for optimal risk mitigation.
4. On Alliant 2, ancillary support is permitted when it is integral to and necessary for the IT services-based outcome. This facilitates acquiring integrated IT solutions.
5. Alliant 2 provides access to 52 exceptionally qualified industry partners. This enables innovative solutions from experienced providers who have been already vetted, thus eliminating the need for open market source selection.
6. Alliant 2 has aggressive small business subcontracting goals — set at 50% of subcontracted dollars. This provides subcontracting opportunities for small businesses.
7. Alliant 2 is a pre-competed, easy-to-use contract with streamlined ordering procedures based on FAR 16.505. This saves time and money by reducing procurement lead time.
8. Alliant 2 provides complimentary scope-compatibility reviews. This promotes contract compliance and reduces risk of adverse audits.
9. Alliant 2 requires fair opportunity under FAR 16.505 Ordering. This supports competition among highly qualified Industry Partners.
10. No protests on orders $10 million and under; except on the grounds that the order increases the scope, period of performance, or maximum value of the Alliant 2 GWAC. This minimizes protest risk and supports timely order award for optimal mission support.
Deloitte’s Government & Public Services practice—our people, ideas, technology, and outcomes—are all designed for impact. Deloitte professionals across the country bring fresh perspective—from inside and outside government—to help you anticipate disruption, reimagine the possible, and fulfill your mission promise.

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